

Training Plan

Course: **Diploma of Property (Agency Management) (CPP51122)**

	UNIT CODE	UNIT TITLE
		NOTE: In Assessment Type note the method used to establish competency, either RPL, A or B.
1.	CPPREP5001	Manage Compliance in the property industry
2.	CPPREP5010	Manage Customer Service
3.	CPPREP5003	Manage Ethical Practice in the property industry
4.	CPPREP5004	Manage a safe workplace in the property industry
5.	CPPREP5002	Establish and monitor property industry Trust Account management practices
6.	CPPREP5005	Manage Teams in the property industry
7.	BSBLDR522	Manage People Performance
8.	CPPREP5006	Manage Operational Finances in the property industry
9.	CPPREP5007	Develop a strategic Business Plan in the property industry
10.	CPPREP5008	Market the property agency
11.	CPPREP5009	Develop a Marketing and service strategy in real estate
12.	BSBOPS502	Manage Business Operational plans